

The SWITCHING NEWS

News and happenings from the Rail Enterprise Group system of railways

REG Railroads Continue to Add Services That Bring Value for Our Customers

Dear Friends,

It has been an exciting summer at the Rail Enterprise Group. The REG team has been meeting with logistics providers, our rail partners, and shippers both international and domestic to further enhance the suite of services available at our railroads. This issue of The Shipping News highlights the growth at our Middletown, Iowa, operation, and how we are working to make it a logistics hub in a strategic region of the Midwest.

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I am pleased to announce that we are expanding our car repair services at REG locations – especially Milan, Tennessee – to provide additional value for our car storage customers. See the story on page two to find out more about the services we offer.

We are continuing to invest in all of our railroads. Recently, we purchased additional locomotives to handle increased carloadings while allowing for the retirement of some of our older units. We are also working on plans to expand our warehousing and cross dock capabilities in Pennsylvania, Milan, and Iowa.

I encourage you to contact me at any time if you have questions or would like to learn more about our rail logistics operations and how they can improve your supply chain. I thank you all for your continued business.

Sincerely,
Eyal Shapira, President

BRINGING RAIL-SERVED WAREHOUSING AND TRANSLOADING SOLUTIONS TO MIDDLETOWN, IOWA

The Rail Enterprise Group has been working diligently this past summer to expand a suite of logistics services for our Midwest customers at our new Middletown, Iowa, operation. The Iowa & Middletown Railway serves the Commerce Center of Southeast Iowa, a rapidly growing logistics center that is ideally located in close proximity to more than five major Midwest metropolitan areas, including Chicago and St. Louis. The site has unlimited potential and is the perfect location to situate a transload, reload, manufacturing, or distribution center. The 19,000 +/- acre facility has over 100 miles of rail and features almost a million square feet of space, direct highway access, and excellent rail connectivity through our Class 1 partner BNSF.

including grains, fertilizers, bulk foods, oils and syrups, plastics, machinery, generation equipment, farm and construction equipment, lumber and building products, rebar, and steel. There are up to 500 acres available as reload and lay-down areas throughout the facility.

For those customers needing warehousing and cross dock services, we can offer a 152-acre State of Iowa and BNSF Certified Site that is perfect for the construction of a 50,000 - 300,000 SQ FT building. The site is zoned for both light and heavy manufacturing. Twenty-six existing rail-served buildings ranging in size from 25,000 to 50,000 SQ FT are available for lease and have both rail docks and truck doors. These building can accommodate paper, plywood, building products, canned goods, and more.

In the spring of 2019 we began marketing our comprehensive railcar storage solutions at the I&M. The line has 2,500 rail car spots that can handle empty or loaded (non-hazardous only) cars. The I&M is 286,000# capable and is perfect for unit trains. Railcar repair services are available on-site.

Rail Enterprise Group is one of the nation's most progressive, customer-oriented switching and terminal operations. Our Middletown, Iowa, operations can provide you with the specialized services that meet your transportation, storage, or distribution needs. Let us help solve your supply chain challenges.



Our initial focus has been on developing rail-to-truck transloading and reload services provided by recognized 3PL provider WW Transport Inc. Using the new transloads the I&M will be able to offer efficient transloading solutions for a wide range of products,



In this issue...

REG expands car repair services in Milan



A&R Logistics comes to REG railroads



REG invests in additional motive power





Rail Enterprise Group Expands Car Repair Services

In conjunction with our extensive car storage and forward inventory positioning services, REG provides high-quality, timely, and cost-effective railcar repair services to railroads and railcar owners at our Tennessee, Iowa, and Pennsylvania locations. Our skilled and knowledgeable staff is ready to work for you, keeping your freight cars in top shape while staying within your budget.

We are developing our Milan, Tennessee, operation as our primary facility providing a full range of

services, including standard AAR Rule One shop repairs and interchange repairs. We are also expanding our offerings to include inspection and repair services covered under M1002 and M1003 certifications. The facility is backed by over 4,500 car spots and offers CSX and WTNN connections that provides quick access to our facilities.

Let REG help you keep your rail car fleet in top shape and on the road earning revenue. Contact us for more information and a complete list of our services.

LOOK TO REG FOR:

Interchange Repairs

- Air hoses and brake shoes

AAR Rule One Shop Repairs

- Couplers and knuckles
- Air brake systems (automatic and manual)
- Truck repairs (bolster, brake beam, springs, etc.)
- Decals and lettering
- AEI tags
- Body work
- Aluminum, stainless, and carbon steel welding

Mobile Repair Services Now Available at Our Milan Facility



- A full-service operation is available within a 100-mile radius
- Services to include welding (aluminum, stainless, carbon)
- Full mobile air brake test
 - Manual single car air test available for all mobile locations
 - Automatic, certified air tester available
 - Air gaskets and checking of reflectors
- All Rule One inspections to ensure the safety of cars to FRA and AAR standards

REG Leads the Industry in Loaded and Empty Car Storage Solutions

Many of the industry's leading car leasing companies have discovered how reliable, affordable, and accessible the car storage services are at the Rail Enterprise Group's four strategic locations. With thousands of car spots leased, we are encouraging companies to act early to secure their spots. Rail Enterprise Group has one of the lowest railcar storage rates in the nation - starting at only \$4.50/day for loaded cars! All four locations feature transloading and bulk trucking services for just-in-time needs, railcar repair, and cleaning capabilities. Our railroads in Milan and Middletown can also handle up to 120 car unit trains using loop tracks up to 29,500ft long.

Milan, Tennessee – 4,500 railcar spots

CSX & West Tennessee Railroad connections • 20,000-acre site • Fully fenced and secured • On-site railcar repair services

Middletown, Iowa – 2,500 railcar spots

BNSF connection • 20,000-acre site • Fully fenced and secured

Chambersburg, Pennsylvania – 800 railcar spots

CSX connection • 1,200-acre site • Fully fenced and secured

Edison, New Jersey – 150 railcar spots for Plastics

CSX and NS connections
2,350-acre site
15 miles from the Port of NY/NJ



Available Now!

65 MAYFIELD AVENUE

RARITAN CENTER, EDISON, NJ

Take advantage of this opportunity to lease 65 Mayfield Ave., a modern, rail-served cross dock and warehouse building in the strategically located Raritan Center Business Park in Edison, NJ. The facility benefits from multiple switches each day, meaning you can double or even triple the throughput of product moving from railcar to truck from just four rail doors.

- 103,903 sq.ft.
- Double track rail siding
- 4 rail doors
- 24 ft clear ceilings
- Daily rail service from Raritan Central Railway. Connections to Class 1 carriers CSX and NS
- Renovated 2015
- Zoned light industrial
- Minutes from I-95 exit 10, I-287, Routes 1, 440, 9
- 12 truck doors
- 3 loading docks have levelers and seals
- 2 internal truck doors

For more information call 617-388-3446 or email Eyal@railenterprise.com



A&R LOGISTICS TO BEGIN PROVIDING BULK TRANSLOADING SOLUTIONS AT THE MILAN COMMERCIAL COMPLEX

A&R Logistics, one of the country's leading providers of dry bulk transportation services, warehousing, packaging, distribution, and third-party logistics solutions, is coming to the Rail Enterprise Group's Milan, Tennessee operation! A&R has one of the largest truck and trailer fleets in the industry - 800 trucks and 1200 trailers - and specializes in bulk transport for the plastic industry. REG's site in Milan will join A&R's nationwide network of rail facilities that employ innovative supply chain solutions to help to support a growing list of customers worldwide. The new, strategically-located rail-to-truck plastic transload will be able to serve industries throughout much of the Mid South and Midwest, especially the extensive automobile and auto parts manufacturing industry. The Milan transload will have multiple rail and highway connections, including a direct connection to the CSX Memphis to Nashville mainline.

Our team is working with A&R to provide timely, customized switching services that meet each customer's needs. The new A&R Logistics facility will feature 40 bulk transload spots and will be backed by the 4,500 storage-in-transit carspots available in the Milan Commercial Complex. Look for more information about our new partnership coming in the next Switching News.



REG & FRANKLIN LOGISTICS LET YOU RELOAD STEEL, PAPER, LUMBER & MORE!



The reload facility at the Cumberland Valley Business Park operated by REG's 3PL partner Franklin Logistics continues to grow and serve customers throughout the Northeast. The reload is one of the largest in the Mid-Atlantic region and continues to expand. It features acres of outside storage, 40,000 sq ft of covered storage, and additional in-park warehousing space. The facility can accept boxcars, flatcars, centerbeams, gondolas, and hopper cars, and includes rail docks allowing for easy unloading of rebar, steel, lumber, and equipment. Currently, a wide variety of products are moving through the facility, including lumber and building materials, plate and bar steel, paper, rebar, and roofing products. Franklin Logistics is also able to provide customers with trucking services and an extensive suite of 3PL and value added services. Reloading operations are performed on a minimum of five days per week and are backed by daily rail switching by the Pennsylvania & Southern Railway. The reload is located along the I-81 corridor in south-central Pennsylvania, allowing for quick and easy access to all major manufacturing centers and metropolitan markets from Baltimore to New York City. For more information on Franklin Logistics capabilities, visit its website: franklinlogistics.com.

Investing in Our Operations

Rail Enterprise Group recently expanded our fleet of locomotives with the purchase of two GP20s. The locomotives have been assigned to our operations at the Raritan Center Business Park in New Jersey. The two units join another GP20 already in use on the Raritan Central. They will help us improve service to our customers by providing the additional horsepower needed to switch the busy and expanding operations at the park. As time allows, the units will be painted and lettered in the REG corporate red to match the rest of the fleet.



Find out more

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.

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Remembering those who served and sacrificed all

RARITAN CENTRAL RAILWAY PENNSYLVANIA & SOUTHERN RAILWAY
IOWA & MIDDLETOWN RAILWAY WOLF CREEK RAILROAD

Take Advantage of a 152-Acre Certified Site Backed By 2,500 Rail Car Spots at the Commerce Center of Southeast Iowa in Middletown, Iowa, America's Agricultural and Industrial Heartland

One Gateway Center, Suite 501B
Newton, MA 02458

RARITAN CENTRAL RAILWAY
PENNSYLVANIA & SOUTHERN RAILWAY
IOWA & MIDDLETOWN RAILWAY
WOLF CREEK RAILROAD

Serving the World's Greatest Marketplaces

